

Program Update – 2015-03

January 23, 2015

Pepco and Delmarva Power C&I Energy Savings Program Update

Supersedes Program Update 2015-2 sent January 21, 2015

The PHI Companies, Potomac Electric Power Company and Delmarva Power and Light Company, in concert with all of the EmPOWER Maryland Utilities, will no longer provide incentives for linear LED lamps (TLEDs) with an internal driver connected directly to the line voltage, commonly referred to as Type B TLEDs (please refer to definitions below for more technical details). This is due to the wide variety of installation characteristics of these types of lamps and the inherent safety concerns with these being powered directly from 120 – 277 voltage. Future incentives for TLED products will be limited to Type A products that are powered by a NEW compatible T8 fluorescent electronic ballast or Type C products with an external LED driver, both of which eliminate this safety concern.

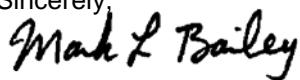
- All Type B TLED applications previously submitted will either be processed for payment (if completed), or be pre-approved under the following completion deadlines, with no extensions granted given the Terms and Conditions are met, including all required final paperwork.
 - **Standard Existing Building Projects** (non-Small Business Program): 7 months from receiving the pre-approval letter.
 - **All Small Business Program** projects, with or without TLEDs, are being offered a 30 thirty day extension
 - **Standard incentives:** 4 months from receiving the pre-approval letter
 - **Custom incentive projects:** 7 months from receiving the pre-approval letter
- Type B TLED applications will not be accepted going forward (effective February 1, 2015, when application workbooks will be available).

Definition of Type A, B, and C TLED:

- **Type A** uses an electronic T8 ballast to energize the TLED. This offers the simplest installation process since no re-wiring is required.
- **Type B** uses the incoming power wires that were connected to the ballast and re-connects them directly to the TLEDs' tombstones. This means that these TLEDs are directly wired to a 120 or 277 volt source and are fed at 10-15 amps vs. the low voltage/micro-amps that would normally be fed from an electronic ballast or LED driver. This type of application does require a minimal amount of re-wiring.
- **Type C** uses a new LED driver specifically designed to energize the TLED. This set-up requires re-wiring, a new LED driver and possibly new LED sockets.

If you have any questions, please contact customer service at 866.353.5798 if you are a Pepco customer or 866.353.5799 if you are a Delmarva Power customer.

Sincerely,



Mark Bailey,
Program Manager
Pepco and Delmarva Power Energy Savings Program

Pepco and Delmarva Power C&I Energy Savings Program

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