

Pepco and Delmarva Power C&I Energy Savings Program Update: December 2, 2014

Dear Pepco and Delmarva Power Customers and Commercial and Industrial Program participants:

Thank you for participating in the Pepco and Delmarva Power Commercial and Industrial Energy Savings Program. This letter is to inform you that 100% of 2014 funding has been reserved and pre-approval letters have been sent out as of 12/1/2014.

Applications currently awaiting pre-approval, or received by 5:00 PM on 12/5/2014, will be eligible to receive 2015 Conditional Approval.

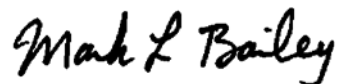
- These applications are still eligible for 2014 incentive levels and the 10% early completion bonus if applicable.
- No projects may be started prior to notification from Pepco and Delmarva Power that the 2015-17 programs have been approved.
- 2015 Conditional Approval letters will be sent to customers and trade allies by December 31, 2014.
- Eligible Applications must be filled out completely with all supporting documentation included. Incomplete applications will be rejected.

2014 applications will not be accepted for pre-approval after 5:00PM on 12/5/2014.

Please continue to submit signed invoices and final paperwork for installed projects.

If you have any questions about the deadlines, please contact customer service at 866.353.5798 if you are a Pepco customer or 866.353.5799 if you are a Delmarva Power customer.

Sincerely,

A handwritten signature in black ink that reads "Mark L Bailey". The signature is written in a cursive, slightly slanted style.

Mark Bailey,

Program Manager

Pepco and Delmarva Power Energy Savings Program