

## Pepco and Delmarva Power C&I Energy Savings Program LED Lighting Incentive Changes, effective July 21, 2015

Pursuant to MDPSC Order No. 86995, all Maryland electric utilities are revising the EmPOWER Maryland C&I LED Lighting incentives. Below you will find the categories and measure codes, LED incentives, minimum wattage, and wattage reduction requirements, effective July 21, 2015, for the Pepco and Delmarva Power C&I Energy Savings Programs.

Please note the following important dates:

July 20 – To qualify for the current incentives, all lighting applications and the Small Business Program Quick Energy Check-Up with a version date of July 20, 2015, or before, must be submitted by 5 pm on July 20, 2015.

July 21 – The program will only accept lighting applications and the Small Business Program Quick Energy Check-Up with a version date of July 21, 2015.

If you have questions contact the program hotline. For Pepco call 866-353-5798 or for Delmarva Power call 866-353-5799.

Eligible Measures							
Measure Code	Lighting Equipment	Unit	Minimum Wattage Reduction, effective 7-21-15	Existing Building Incentive, effective 7-21-15	Current Existing Building Incentive	Small Business Incentive, effective 7-21-15	Current Small Business Incentive
LTL1A	Integral LED replacement lamps - PAR, BR, R, MR < size 30	Lamp	5	\$5.00	\$15.00	\$10.00	\$25.00
LTL1B	Integral LED replacement lamps - PAR, BR, R, MR > size 30	Lamp	5	\$10.00	\$20.00	\$12.00	\$25.00
LTL4	New LED Exit Sign	Fixture	5	\$10.00	\$10.00	\$20.00	\$20.00
LTL6A	New LED Decorative Pendant Fixture	Fixture	15	\$40.00	\$50.00	\$60.00	\$100.00
LTL6B	New LED Track Light	Head	15	\$40.00	\$50.00	\$60.00	\$100.00
LTL6C	New LED Recessed Downlight Fixture	Fixture	25	\$40.00	\$50.00	\$60.00	\$100.00
LTL6D	New LED Wall Sconce Fixture	Fixture	15	\$60.00	\$50.00	\$100.00	\$100.00
LTL6E	New LED Wrap / Vapor-Tight Fixture	Fixture	25	\$60.00	\$50.00	\$100.00	\$100.00
LTL6F	New LED Recessed/Surface Troffer/Panel/Strip Fixture (targeting replacement of fixtures containing 2 lamps)	Fixture	25	\$60.00	\$50.00	\$100.00	\$100.00
LTL6G	New LED Recessed/Surface Troffer/Panel/Strip Fixture (targeting replacement of fixtures containing 3 or more lamps)	Fixture	50	\$90.00	\$50.00	\$150.00	\$100.00
LTL6H	New LED Stairwell Fixture containing integrated occupancy/vacancy control	Fixture	NA	\$115.00	\$50.00	\$150.00	\$100.00
LTL7C	New LED Interior Low-Bay or High-Bay Fixture containing total lamp wattage ≤ 175 W	Fixture	60	\$100.00	\$0.00	\$180.00	\$120.00
LTL7D	New LED Interior Low-Bay or High-Bay Fixture containing total lamp wattage 176 W to 400 W	Fixture	150	\$200.00	\$60.00	\$300.00	\$120.00
LTL7E	New LED Interior Low-Bay or High-Bay Fixture containing total lamp wattage > 400 W	Fixture	250	\$400.00	\$125.00	\$600.00	\$250.00
LTL8A	New LED Pathway / Landscape Fixture (includes mini-bollards)	Fixture	10	\$15.00	\$60.00	\$25.00	\$100.00
LTL8B	New LED Soffit / Overhang Fixture	Fixture	25	\$50.00	\$60.00	\$80.00	\$100.00
LTL8C	New LED Perimeter Fixture / Retrofit Kit replacing total lamp Wattage of <50 W	Fixture or Lamp	30	\$60.00	\$60.00	\$120.00	\$100.00
LTL8D	New LED Perimeter Fixture / Retrofit Kit replacing total lamp Wattage of ≥50 W	Fixture	45	\$90.00	\$60.00	\$120.00	\$100.00
LTL9A	LED Retrofit Kit for Recessed Downlight	Fixture	5	\$15.00	\$60.00	\$30.00	\$100.00

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Eligible Measures							
Measure Code	Lighting Equipment	Unit	Minimum Wattage Reduction, effective 7-21-15	Existing Building Incentive, effective 7-21-15	Current Existing Building Incentive	Small Business Incentive, effective 7-21-15	Current Small Business Incentive
LTL9B	LED Retrofit Kit (targeting replacement of fixtures containing 1 or 2 lamps)	Fixture	5	\$40.00	\$60.00	\$60.00	\$30/\$60
LTL9C	LED Retrofit Kit (targeting replacement of fixtures containing 3 or 4 lamps)	Fixture	40	\$60.00	\$60.00	\$80.00	\$100.00
LTL10A	New LED Parking Garage / Gas Station Canopy Fixture replacing a fixture with total lamp wattage of $\leq$ 175 W	Fixture	50	\$100.00	\$175.00	\$200.00	\$350.00
LTL10B	New LED Parking Garage / Gas Station Canopy Fixture replacing a fixture with total lamp wattage of 176 W to 250 W	Fixture	150	\$175.00	\$175.00	\$280.00	\$350.00
LTL10C	New LED Parking Garage / Gas Station Canopy Fixture replacing a fixture with total lamp wattage of $>$ 250 W	Fixture	250	\$275.00	\$175.00	\$440.00	\$350.00
LTL14A	New LED flood light or wall pack replacing a fixture containing total lamp wattage of $\leq$ 175W	Fixture	35	\$60.00	\$150.00	\$120.00	\$300.00
LTL14B	New LED flood light or wall pack replacing a fixture containing total lamp wattage of 176W - 400W	Fixture	125	\$130.00	\$150.00	\$200.00	\$300.00
LTL14C	New LED flood light or wall pack replacing a fixture containing total lamp wattage of $>$ 400W	Fixture	300	\$250.00	\$150.00	\$400.00	\$300.00
LTL14D	New LED parking lot/pole-mounted area fixture replacing a fixture containing a total lamp wattage $<$ 251W	Fixture	60	\$100.00	\$150.00	\$180.00	\$300.00
LTL14E	New LED parking lot/pole-mounted area fixture replacing a fixture containing a total lamp wattage 251W - 400W	Fixture	150	\$225.00	\$150.00	\$360.00	\$300.00
LTL14F	New LED parking lot/pole-mounted area fixture replacing a fixture containing a total lamp wattage 401W - 750W	Fixture	250	\$275.00	\$150.00	\$480.00	\$300.00
LTL14G	New LED parking lot/pole-mounted area fixture replacing a fixture containing a total lamp wattage $>$ 750W	Fixture	500	\$400.00	\$150.00	\$700.00	\$300.00
LTL16	LED Strip Fixture for Reach-In Freezer or Cooler Lighting	Strip	NA	\$45.00	\$25.00	\$60.00	\$40.00
LTL18A	LED Streetlighting fixture replacing a fixture containing a total lamp wattage $<$ 150W	Fixture	N/A	\$150.00	\$150.00	N/A	N/A
LTL18B	LED Streetlighting fixture replacing a fixture containing a total lamp wattage $\geq$ 150 W	Fixture	N/A	\$250.00	\$250.00	N/A	N/A
LTL20E	Replacement of an existing linear fluorescent lamp with a Type A LED linear lamp & new fluorescent ballast minimum 4'	Fixture	10	\$5.00	\$20.00	\$20.00	\$30.00
LTL20F	Replacement of an existing linear fluorescent lamp with a Type A LED linear lamp & new fluorescent ballast minimum 8' total lamp length	Fixture	20	\$10.00	\$40.00	\$35.00	\$60.00
LTL20G	Replacement of an existing linear fluorescent lamp with a Type A LED linear lamp & new fluorescent ballast minimum 12' total length	Fixture	30	\$15.00	\$60.00	\$55.00	\$100.00
LTL20H	Replacement of an existing linear fluorescent lamp with a Type A LED linear lamp & new fluorescent ballast minimum 16' total lamp length	Fixture	40	\$20.00	\$60.00	\$60.00	\$100.00
LTL20I	Replacement of an existing linear fluorescent lamp with a Type C LED linear lamp & new LED driver minimum 4' total lamp length	Fixture	10	\$10.00	\$20.00	\$40.00	\$30.00
LTL20J	Replacement of an existing linear fluorescent lamp with a Type C LED linear lamp & new LED driver minimum 8' total lamp length	Fixture	20	\$20.00	\$40.00	\$65.00	\$60.00
LTL20K	Replacement of an existing linear fluorescent lamp with a Type C LED linear lamp & new LED driver minimum 12' total lamp length	Fixture	30	\$30.00	\$60.00	\$90.00	\$100.00
LTL20L	Replacement of an existing linear fluorescent lamp with a Type C LED linear lamp & new LED driver minimum 16' total lamp length	Fixture	40	\$40.00	\$60.00	\$95.00	\$100.00
LTL24A	Standard A-Line Integral LED Lamp	Lamp	5	\$3.00	\$0.00	\$10.00	\$10.00
LTL24B	Specialty (candelabra, globe, tip) Integral LED Lamp	Lamp	5	\$5.00	\$0.00	\$10.00	\$10.00