

October 22, 2015

**Pepco and Delmarva Power C&I Energy Savings Program – Status of Incentive Funding 2015-06**

Thank you for your interest in the Pepco and Delmarva Power C&I Energy Savings Program. The program has committed 100% of its authorized incentive funding and we will begin wait-listing project applications. As funding becomes available, projects will be reviewed and pre-approved.

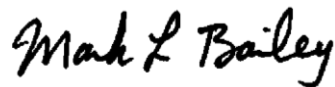
We will track incentive commitments on a daily basis. To help manage this process, we must strictly enforce the following policies:

1. **As-Built Policy.** If, after receiving pre-approval, your project increases the incentive amount by more than \$2,500 or 10% of the reserved amount – whichever is greater, a separate application will need to be submitted for the variance prior to installation and will need to go through the application pre-approval process.
2. **Completion Deadlines and Extension Policy.** Please review Section 1, Program Offer, of the specific application's terms and conditions to ensure that funding reserved for your project does not expire due to missed project completion deadlines.

Until new funding is authorized in 2016, we must carefully manage the remaining program incentives. Thank you in advance for your help and cooperation.

If you have any questions about these guidelines, please contact our customer service hotline or send an email.

Sincerely,

A handwritten signature in black ink that reads "Mark L. Bailey". The signature is written in a cursive, slightly slanted style.

Mark L. Bailey, Program Manager